



Content

- Marine connections to the countries
- How can we make people eat more seafood?
- Challenges that seafood industries are facing



Germany

- The Hanseatic Trade: German merchants dominated trade in northern Europe for 500 years
- German merchants settled in Bergen in 13th century
- Norway and Germany mainly cooperate in the development of new technologies in the shipping industry
 - Work on dockyards, shipbuilding's, new navigation systems
- Norway mainly exports Crude Oil and Petroleum Gas
 - Large component supplier for the automobile industry





Italy

- The fish industry is one of the leading sectors of the Norwegian market. It has to a wide-ranging effect on trade, industry, research and development.
- For the last 10 years, the value of Norwegian seafood exports has increased by 122%.
- In 2018, Italy was ranked fourth among the growing and eighthlargest markets, registering an increase of:
 - 15.9% in terms of value
 - 14.7% in terms of volume
 - economic value of NOK 4.3 million.
- Today the consumption of salmon, cod and king crab, is constantly increasing
 - growth has involved all type of preparations of this product



Portugal

- Import items from Norway are mostly Cod Fish and Salmon
 - in return Portugal exports textile and footwear
- Portugal and Norway are discussing projects of ocean technologies to improve the sustainbility of fishing
- Norway is Portugal's largest supplier of cod fish
- One island in Norway, Husøy, is 90% dependent on Portugal
 - main profit comes from the exportation of cod fish to Portugal



How can we make people eat more seafood?

- Cooking classes can be added as a subject in school in Germany, Turkey, Portugal, Italy
- The government can give money support, so the seafood can be cheaper in all the countries
- The government and people in all the countries should have a responsibility to learn about the benefits of the fish and the fish industry



Challenges that seafood industries are facing

- Economic
 - Illegal fishing (Italy, Turkey)
 - EU/EEA laws (Norway)
 - Growing gap between the supply and demand of fish, caused by population growth
- Substainability
 - Factory waste in the sea (Turkey, Portugal)
 - Oil industry/ platforms (Norway, Italy, Turkey)
 - Overfishing (Turkey, Norway, Portugal, Germany, Italy)
 - Predicted by scientists; in 2048 there will be no wildcaught fish left
 - Trawling; effects are scraping of the substrate and postfish mortality

Thank you for your attention! Hope you enjoyed our presentation ©

